

Stop Making Implant Supply Decisions with Incomplete Data

Reduce implant spend and compliance risk
with actionable insights

A holistic perspective on your operations is crucial if you oversee hospital finances or implant supply—especially for a health system.

Having current and complete data at your fingertips—and your teams’—is even more crucial. Access to comprehensive data creates the time to be proactive and adapt to current conditions while strategizing on actions to meet cost-saving goals. Financial and supply chain managers will capitalize on cost savings every day knowing what is on hand, what is needed, and what is at risk for expiration, stockouts, or compliance.

It sounds straightforward, right? Consider these questions...

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DO YOU HAVE VISIBILITY INTO THE OPPORTUNITIES FOR REDUCED SPEND ACROSS YOUR SYSTEM?

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DO THE RIGHT PEOPLE AT YOUR FACILITIES HAVE VISIBILITY INTO THE RIGHT INFORMATION?

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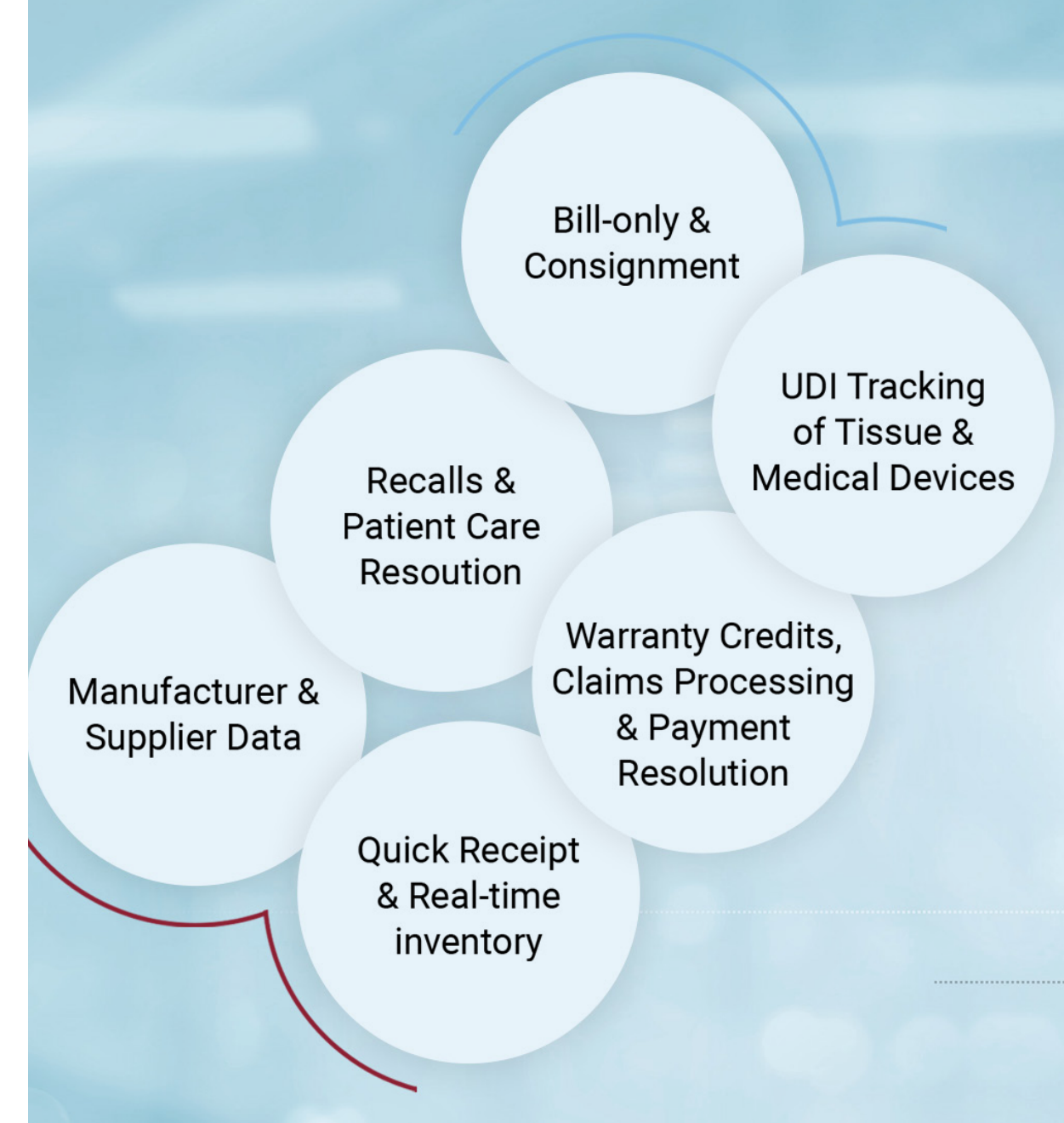
MORE IMPORTANTLY, DO THEY HAVE THE TOOLS THEY NEED TO CAPITALIZE ON OPPORTUNITY?

If you answered “NO” to any of these questions, you’re in good company. Let’s address each one separately.

Do you have visibility into the opportunities for reduced spend across your system?

Without real-time data and visibility across the implant supply chain, between facilities, and along the implant-explant lifecycle, events are happening that are adding unnecessary cost. Product waste, missed warranty credits, and overlooked recalls among others are all culprits for increased tissue and implant cost.

A lack of visibility also means that business decisions are being made without complete knowledge. To compensate, staff resources are squandered in attempts to bring disparate communications and dated spreadsheets together only to find that losses have compounded.



AS MANY AS 1-IN-3 IMPLANTABLE PRODUCTS WILL NEVER GET USED BY OR AND CLINICAL STAFF DUE TO GAPS IN INFORMATION.



**WHAT IF YOUR HOSPITAL COULD
REDUCE 35% WASTE DOWN TO 2%?**



**IMPLANTS CAN REPRESENT UP
TO 30% OF TOTAL SUPPLY CHAIN
SPEND FOR A HOSPITAL AND 10%
OF IMPLANTS EXPIRE ON THE SHELF.**

Do the right people at your facilities have visibility into the right information?

Legacy, paper trail systems or those consisting of a part paper/part program hybrid will only ever provide SOME of the data needed for informed decision-making and none of the time to be proactive in driving those decisions.

Legacy systems cannot keep pace with the countless activities and changes that happen across the implant supply chain and lifecycle daily. Nor is a legacy system able to sync with other departments in real time or communicate directives to avert patient care issues, product waste and compliance risk.

Cost-savings opportunities depend on a clear connection between ordering and usage.

That means access to real-time fluid data so supply chain leaders have the information with enough time to adjust to it.

For the most significant savings opportunities, hospitals need a system that:

- Manages implants across their entire lifecycle and across the enterprise.
- Provides insight into the areas that increase cost and spend.
- Proactively monitors implant inventories across hospitals and identifies opportunities to minimize waste due to product expiration, loss, clinical waste, and usage.
- Quickly identifies and capitalizes on cost-saving opportunities.
- Translates supply chain information into action.

Do your teams have the tools they need to capitalize on opportunity?

Financial strategies and supply chain decisions benefit from being accurate, agile, and in sync. Having data centralized on a digital and fluid platform assures real-time information. By moving through automated workflows, the data can travel through virtual checkpoints to ensure all steps are successfully completed or trigger notifications if not. All stakeholders, from C-level to supply chain, have access to smartly organized information, making it easy for them to handle events like upcoming expirations, ensuring that supply shortages will not impact demand, and resolving warranty matters effectively.

Adding automated workflows and data visibility to supply chain management routines inspire urgency and a proactive mentality across departments.



VISIBILITY AND REAL-TIME DATA GET ALL DEPARTMENT TEAMS ON THE SAME PAGE TO REDUCE WASTE AND SPEND:



Executives gain analytics on levels never before seen, updated simultaneously so all teams operate from the same information to improve decision-making.



Clinicians gain systemwide performance metrics and a collaborative online work environment to protect the safety of patients and fiscal health of the health system.



Supply Managers gain visibility of tissue and implant operations with the time to strategize and power to meet organizational goals.

If your goal is to align implant usage with orders or resources with IDN-wide allocations and forecast savings opportunities of 20% or greater..InVita's Implant360 platform is for you!

Implant360™ is the industry's only platform that provides complete, real-time information to stakeholders. Implant360 updates them simultaneously so that so they can adjust to changes in inventory without losing sight of cost-saving objectives. Within an integrated cloud-based platform, Implant360 provides visibility:

- Full lifecycle—from implant to explant to warranty claim.
- Full implant supply chain—for tissue and devices, including expiration dates, warranty tracking, real-time usage rates, and meaningful usage and cost-saving trends.
- IDN-wide—across all participating facilities in the health network.

Decision-makers can now see opportunities IDN-wide and prioritize reducing implant spend, expiration, waste, loss, cutting supplier risk, consolidating vendors., and more.

- Benefits for Executives—analytical insights on a level never seen; each team operates from the same information to improve decision-making.
- Benefits for Clinicians—systemwide performance metrics and a collaborative online work environment to protect the safety of patients and the system's fiscal health.
- Benefits for Supply Chain Managers are abound...



With Performance Analytics at Their Fingertips, Implant Supply Managers Can Achieve Savings Goals in Just a Few Clicks.

Give supply managers the operational control that only InVita's Implant360 can offer, at both the hospital and IDN level. Integrating Implant360 creates a seamless ecosystem in which data flows freely and is always in synch with relational changes and activities. With this powerful platform all stakeholders can monitor the inventory status of the day's procedures, transfers, and product receipts to improve performance outcomes.

Implant360 combines system-wide analytics with the best of industry-leading management systems:

- UDITracker® for tissue and implants chain of custody.
- WarrantyTracker™ for explant and warranty claims processes.

By implementing Implant360, hospitals and health systems can gain true end-to-end visibility into their implant supplies, provide transparency to all stakeholders, and implement comprehensive analytics across departments, facilities, or enterprise-level operations.

Key Features:

- Analytics spanning the implant lifecycle and supply chain makes it easy to spot areas of opportunity for supply savings and compliance.
- Continuous implants tracking across all hospital locations.
- Identification of real-time drivers of supply chain waste—expiration, loss, inefficient usage, clinical waste, and missed explant opportunities.
- Fully automates the warranty claims process so hospitals can ensure compliance and realize their warranty credit potential on explanted devices.



BUILDING ON PRODUCTS TRUSTED BY MORE THAN 650 HOSPITALS AND HEALTH SYSTEMS, IMPLANT360 OPTIMIZES IMPLANT INVENTORY AND COSTS BY ADDRESSING THE FACTORS THAT DRIVE COSTS UP—EXPIRATION, WASTE, LOSS, HUMAN ERROR, AND PRODUCT RECALLS

Adopt Tools that Benefit Your Personnel and Hospital's Fiscal Health

Now is the time to seize the opportunity and take back unnecessary losses. Using Implant360, supply managers can significantly cut their implant costs while saving personnel time on everyday tasks:

- Save 70-90% on time used for product intake.
- Scan existing labels for non-biologic/non-tissue implants into the EHR.
No re-labeling required.
- One-time data entry eliminates unnecessary tasks.
- Save valuable time for surgeons, replenishers, tissue and implant coordinators, and nurses.
- Add new products quickly through InVita's internal master database or FDA GUDID.
- Frontload cases through a scheduling interface so nurses can scan implant to case and auto add item to replenishment form.
- Save time in product recall response and issue reconciliation with immediate and simultaneous notifications.

See Implant360 in action.
Request a demo—www.invitahealth.com/request-demo

